



June 24, 2021

VistaTek

1850 Greeley Street South

Stillwater, MN 55082

## Dear Valued Customer:

We continue to experience price increases in raw materials, labor, freight, logistics, packaging and other costs associated with manufacturing. In many cases, raw materials have limited availability.

We can no longer continue to absorb these elevated costs and must evaluate methods to pass these rising costs to the customers. Starting July 15, 2021, all new orders will be reviewed. There may be price increases, freight surcharges, change in minimum quantities or delivery dates. If there are increases, they will be imposed before the orders are confirmed and put into our systems. We will be in contact with you regarding these changes as well.

We are hoping this is a short-term practice and we can eliminate these added costs when the industry can get back to a normalized supply chain and full workforce.

Sincerely,

Danny Mishek

President | VistaTek

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